DOKTORITÖÖ TEEMAD SISSEASTUJATELE 2024

ÄRIJUHTIMINE/BUSINESS ADMINISTRATION

Juhendaja(d) /Supervisor(s)	Teema/Topic	Teema kirjeldus/Description of the topic	Language (ESTstonian, ENGlish)
Krista Jaakson krista.jaakson@ut.ee	Succession planning and transfer of control in family businesses in the Baltic countries.	Family businesses are the most prevalent type of business organization in global economy (Rovelli, Ferasso, De Massis, & Kraus, 2022). In the Baltic countries more than 5000 companies can be considered family firms according to the most stringent definition. Many of these firms were established in early 1990-s and are now facing the pressing need for the second generation involovment if these are to continue as family businesses. It is argued that only around 30% of family businesses reach the second generation and a mere 10% of family businesses endure to the third generation (Scheffold, 2014). The objective of the thesis is to study the factors that support and hinder the family business succession in the Baltic States, given the countries' sociocultural and historical context. The project should employ qualitative and quantitative data and methods. Baltic Family Firm Institute (BFFI) offers data on family-firm status in the Baltics and network of family business scholars all over the world.	ENG/EST
Kurmet Kivipõld kurmet.kivipold@ut.ee	Innovative behaviour relation with collectivistic leadership and organizational effectiveness	The objective of this PhD project is to investigate how collectivistic leadership as a coordination mechanism among organizational members relates with innovation behaviour in organizations. From one hand innovative behaviour of organizational members creates collectivistic leadership and from other this collectivistic leadership behaviour fosters innovation in organizations. In the focus will be knowledge and technology intensive organizations where knowledge transformation is most intensive. The study could combines quantitative as well as qualitative methods (triangulation) and divided into different subparts. The student is expected to do literature review about the relationship between collectivistic leadership and innovative behaviour. The second, to make the research about flows (relationship) between innovative behaviour of organizational members and collectivistic leadership of an organization. Finally, to explore how collectivistic leadership and innovative behaviour influence organizational effectiveness.	EST/ENG

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Andres Kuusik andres.kuusik@ut.ee	Cross-cultural differences in brand communication adaption - neuromarketing approach	There have been various papers on cross-cultural differences in Europe and the differences that culture plays in marketing. Some specific differences in how brand communications can be done, have also been researched. Neuromarketing experiments can contribute to the literature by adding to the conversations on brand communication differences. This thesis will build on comparing Estonian brand communication to the same communications in Germany. Different case studies will be conducted and neuromarketing experiments will be run both in Estonia and Germany.	ENG/EST
Andres Kuusik andres.kuusik@ut.ee	Validating Science- based startups using creative destructions lab as an example	The goal of this research is to find out how investors approach science-based startups to determine whether the idea itself could be done. We hypothesize that there are a lot of gutfeeling approaches that can easily lead to failures. As a result a framwork is developed to validate science-based startups. The project is linked to Creative Destructions Lab program, and aims to build on the approaches and best practices used in the program.	ENG/EST
Liina Joller-Vahter liina.joller@ut.ee Maaja Vadi maaja.vadi@ut.ee	Platforms' governance and communication patterns	Organizational setup of a platform firm differs from a non-platform firm in several ways. Their competitive advantage may be rooted, among others, in their communication patterns, distribution of power, strategies of economies of scale or scope, knowledge accumulation, etc. Firms employing the platform-based business model are increasingly seen to take market lead in more and more sectors, while at the same time competing also against each other. While being a relatively new research domain, it calls for a fresh look in the framework of the dominant management theory.	EST/ENG
Liina Joller-Vahter liina.joller@ut.ee Urmas Varblane urmas.varblane@ut.ee	Innovation in healthcare: barriers and approaches to overcome them	Innovation and innovation diffusion in healthcare differs from other industries manyfold. It is more conservative, research intensive, and the roles of client/end-user/payer are diffused, just to name a few. Recently, the data privacy related issues have become an important obstacle in new health-tech solutions development. The research may address start-ups as well as incumbet firms, all phases across the innovation process. It may address both technological and non-technological innovations, and their combinations. The research should take a global or pan-European perspective. A combination of quantitative and qualitative methods will likely be feasible. The candidate should have a good background overview of the sector. It is possible to have also an external supervisor/advisor from the health field.	EST/ENG

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Ülle Pärl ylleparl@ut.ee	Dialogical Turn of Accounting and Accountability. Linking Non-financial and Financial Sustainability in (Integrated) Reporting.	Fundamental changes have taken place in both accounting and reporting. Financial data and reports are still important (for investors), but non-financial information (NFI) plays an increasingly important role and more attention is paid to a wider range of information users. Different frameworks are used to complete reports, and the use of frameworks and methods varies by country and region. Studies have shown that NFI (voluntary) disclosure may be even more important and necessary for the non-profit and public sector organizations than for the business sector. The disclosure of information and its quality affects the reliability of the business environment and thus investments and competitiveness. Therefore, it is very important to study and, with based on the research results, improving quality of reporting and the use of information in the (Estonian) for-profit and non-profit business sector, both in creating credibility and improving the quality of information-based management decisions. Main challenges and research questions in the field: 1) Better reporting and reports i.e. easier to read reports for a wider range of information users. RQ: How do the reports and the information reflected there reach to the target groups (availability, readability, etc.) 2) To draw attention and influence perceptions and management decisions through reporting . RQ: How does the preparation of (sustainability) reports and the availability of information affect the organization's strategy, management and the behavior of its members. 3) Better reporting creates a more reliable business environment. RQ: What is the impact of the implementation of the EU NFI disclosure directives on the (Estonian) business environment and companies.	ENG/EST
Mervi Raudsaar mervi.raudsaar@ut.ee	The Role and Differences of Pre- incubation Models in Higher Education Institutions (HEIs): A Focus on Pre- incubation Programs in Entrepreneurship Education in Estonia	Entrepreneurship is gaining increasing recognition as a vital driver of economic growth, innovation, and job creation. In this context, higher education institutions (HEIs) play a crucial role in fostering entrepreneurship and supporting the development of students' entrepreneurial skills and ventures. Pre-incubation programs have emerged as effective tools within HEIs to bridge the gap between academic knowledge and practical entrepreneurial experiences. This Ph.D. research aims to investigate the need for and differences among pre-incubation models in the context of entrepreneurship education in Estonia.	EST

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Anne Reino anne.reino@ut.ee	Whistleblowing in an organization	An effective whistleblowing system is crucial for developing an ethical climate in an organization. Nevertheless, not many companies have put the system into practice. Reasons for refusing to adopt a whistleblowing system by organizations have not been studied extensively. Resistance and ignoring the topic can be noticed even on a societal level: the content of EU directive on whistleblower protection is not reflected in the national legislation system of many countries, Estonia included. The absence of a whistleblower protection system can be one of the reasons why individuals decide not to blow a whistle. Whistleblowing is a psychological process that involves many stages influenced by several factors. The doctoral thesis should focus on a critical examination of the contextual and individual factors of the whistleblowing process.	ENG
Tiia Vissak, tiia.vissak@ut.ee Oliver Lukason oliver.lukason@ut.ee	Firms' internationalization and performance in the (non-) VUCA environment	You will conduct qualitative (case study) and/or quantitative research and study how (Estonian or other) firms have internationalized in VUCA (volatile, uncertain, complex and ambiguous) and non-VUCA environments (during more stable times) and how this has affected their international (e.g., foreign market entries, exits and re-entries) and overall (including financial) performance. You will also find out how firms have measured their export and financial performance, if these measures have changed due to VUCA and how they assess their success or failure.	ENG
Maaja Vadi maaja.vadi@ut.ee Jaanika Meriküll jaanika.merikull@ut.ee	Karjääriankrud ja nende roll soolise palgalõhe kujunemises (Career anchors and their role in the development of the gender wage gap)	Karjääriankur iseloomustab, kuidas isik mõistab oma annet ja oskusi, tajub motiive, hoiakuid ja väärtusi (Schein 1996). Algses karjääriankrute käsitluses eritatakse kaheksa komponenti, mis käsitlevad töötajate kogemusi ja seda, kuidas tajutakse ümbritsevas keskkonnas toimivaid väärtusi. Inimestel võib üheaegselt olla mitu karjäärisuunitlust, põlvkondlikud erinevused peegelduvad valikutes, kuid ka individuaalsed väärtused ning orientatsioonid ilmnevad karjääri valikus. Sel moel annab karjääriankrute käsitlus võimaluse analüüsida tööelu valiku printsiipe indiviidi tasandilt ning see omakorda loob eeldused soolise palgalõhe põhjuste paremaks selgitamiseks. Uurimistöö eesmärgiks on välja tuua, mil määral ja kuidas karjääriga seotud valikud (siin hinnatuna karjääriankrute vaatest) näitavad soolise palgalõhe tekkimise mehhanisme. Empiirilise materjali kogumiseks rakendatakse nii kvalitatiivseid kui ka kvantitatiivseid uurimismeetodeid. Sooline palgalõhe tekkepõhjuste parem mõistmine toetab ühiskonna jaoks valulise praktilise probleemi lahendamist.	EST

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Maaja Vadi maaja.vadi@ut.ee Mark Kantšukov ecomark@ut.ee	Linking organizational values with financial performance – the case of Estonian fintech companies	Proposed topic holds importance for advancing knowledge in multiple domains, including organizational behavior, strategic management, fintech innovation, corporate governance, and sustainability. Organizational values play a crucial role in shaping the culture, behavior, and decision-making processes within companies. Understanding how these values influence financial performance can provide valuable insights into the inner workings of organizations, particularly in dynamic and innovative sectors like fintech. By exploring this relationship it will be possible to comprehend how values drive strategic decisions, ultimately impacting financial outcomes. The fintech industry is rapidly growing and evolving, disrupting traditional financial services through technological innovation. studying the relationship between organizational values and financial performance within Estonian fintech companies offers a unique perspective on how values contribute to competitive advantage and sustainability in this sector. Fintech companies often operate in highly regulated environments, facing various challenges and opportunities. Examining how organizational values align with regulatory compliance, customer trust, and innovation can offer valuable lessons for both academia and industry practitioners. Estonia has emerged as a prominent hub for fintech innovation, boasting a supportive regulatory environment, a thriving startup ecosystem, and a culture of digital entrepreneurship. By focusing on Estonian fintech companies, the research can provide valuable insights that are relevant not only to the local context but also to the broader fintech landscape globally. Understanding the specific cultural, regulatory, and market dynamics in Estonia can shed light on the generalizability of findings and inform best practices for fintech firms operating in diverse environments.	ENG

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Maaja Vadi maaja.vadi@ut.ee Anne Reino anne.reino@ut.ee	Juhtimisvaldkonnad ja nende käsitlemine Eestis (knowledge of Estonian language required)	Juhtimine on valdkond, mis on seotud laiemate globaalsete ja lokaalsete ühiskondlike protsessidega. Kui ajas tagasi liikuda, siis saab välja tuua, et Eesti juhtimispraktikat ja - paradigmasid on mõjutanud nii anglo-ameerika koolkonnad, Skandinaavia, saksakeelne kultuuriruum, kuid oma jälje on jätnud ka ka endine Nõukogude Liit ja selle ideoloogia. Siiani puudub Eesti juhtimisteaduse, sh eestikeelse terminoloogia arengu süsteemne teaduslik retrospektiivne käsitlus. Omakeelse mõtte arengu kaardistus ning käsitlus on oluline rahvuskultuuri säilimise ja tuleviku perspektiivist. Doktoritöö skoop hõlmab: (1)juhtimisteaduslike teemakäsitluste kaardistamine Eestis; (2) omakeelsete terminite arengu ning sellega seotud debattide kaardistamine; (3) institutsionaalset konteksti analüüs ja selle mõju Eesti juhtimisteaduse arengus (ülikoolide, katusorganisatsioonide roll, teaduskonverentsid jm); (4) mõjukamate Eesti juhtimisteadlaste ülevaate koostamist (elulugu, kujunemine, panus juhtimisteadusse). Doktoritöös kasutatakse peamiselt kvalitatiivseid meetodeid (dokumendianalüüs, narratiivid, intervjuud jm) ning töö valmib eesti keeles.	EST
Urmas Varblane urmas.varblane@ut.ee Maaja Vadi maaja.vadi@ut.ee	The change/dynamics of mandate of Estonian subsidiaries of MNCs in the process of restructuring of global value chains	The headquarter-subsidiary relationship is crucial for the overall functioning of MNCs (Kostova et al, 2016). According to literature, the degree of integration of a subsidiary in the MNC seems to be the most important factor affecting the autonomy of managers. The autonomy of subsidiaries depends critically on the existing capacities and their evolution. The better a subsidiary is performing in comparison to other corporate units, the more autonomy its managers could enjoy. A subsidiary managers' initiative is closely linked with power creation. Power can be gained by having an ability or a capability or by possessing something with which it is possible to control somebody else. Power within a functional specialization may be labeled "functional power", while power related to the strategic direction of the MNC as a whole may be termed "strategic power". (Mudambi et al. 2014) This study focuses on the Estonian subsidiaries of MNCs and it targets dynamics of their mandate which is associated with their autonomy and functional or strategic power. The rationale for that study derivers from notion that managing a subsidiary effectively is not simply about carrying out the mandate awarded by the parent company, but rather about fulfilling the current mandate in a superior way and taking strategic initiatives which add new	ENG

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		value to the corporation. (Delany 2000). Data We have extensive data deposit for analyzing of MNC subsidiaries during the period 1996-2022. Since 1996 in cooperation with the Estonian Foreign Investment Agency seven surveys "Foreign Investor" have been conducted. These surveys have covered among other themes (motivation, innovation, transfer of technology and management experience etc.) also the autonomy of local managers within the multinational corporations. In 2009 and 2020 semi-structured interviews (in total around 80) were also held with the CEOs of subsidiaries of foreign owned firms in Estonia. Among the other issues also autonomy questions were asked. (PLEASE ASK MORE DETAILED DESCRIPTION FROM POTENTIAL SUPERVISORS)	

MAJANDUSTEADUS/ECONOMICS

Juhendaja(d) /Supervisor(s)	Teema/Topic	Teema kirjeldus/Description of the topic	Language (ESTstonian, ENGlish)
Diana Eerma diana.eerma@ut.ee Mariia Chebotareva mariia.chebotareva@ut.ee	Green energy transition: the role of energy efficiency and energy poverty in the development of sustainable technologies	This study delves into the essential relationship between energy efficiency and the creation of sustainable transition systems that prioritize environmental friendliness. A candidate may examine various strategies for improving energy efficiency, which includes technological advancements, policy frameworks, and collaborative efforts among stakeholders. It is evident that a holistic approach is needed, one that considers not only technological innovations but also social, economic, and environmental factors. The topic includes the following sub-studies: 1. Policy Frameworks for Optimizing the Transition from Conventional to Green Energy: Lessons from International Best Practices; 2. Integrating Smart Technologies for Enhanced Energy Efficiency in Multi-Apartment Buildings; 3. Enhancing Energy Efficiency and Alleviate Energy Poverty through Multi-Apartment Building Renovations.	ENG
Diana Eerma, diana.eerma@ut.ee Mariia Chebotareva mariia.chebotareva@ut.ee	Relationship between Social Accounting and Corporate Financial Performance in the Banking Sector	The aim of the topic is to reveal the relationship between social accounting (SA) coverage and financial performance in the banking industry (research to be conducted on banks in Northern Europe) and disclose new drivers for banks to adopt the latest SA practices. Conventional measures applied in corporate companies fail to capture all of the SA dimensions and indicators required in new generations of guidelines and directives. Considering different and somewhat diverse views on SA, a comprehensive review is needed to frame the concept for banks. SA seems to be defined within the scope of Corporate Social Responsibility (CSR) in the banking industry. There exists the gap to be filled with more accurate empirical analysis based on relevant measures and measurement practices specific to each industry.	ENG

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Anneli Kaasa anneli.kaasa@ut.ee	Cultural dimension of flexibility vs monumentalism: sources, measurement, and impact	This topic systematically investigates a cultural dimension recently introduced in literature: flexibility vs monumentalism, another dimension next to the individualism vs collectivism that is already well-known and has received a lot of attention in literature. While individualism-collectivism explains the North-South cultural differences, flexibility-monumentalism highlights a contrast between East Asia and Latin America plus Africa. Some possible research questions might be (but are not limited to): how this dimension has been shaped? What has contributed to this difference across cultures? What are the possibilities to measure it? What is the explanatory power of this dimension? How much does it add in explaining various social and economic phenomena? The applicant is free to choose methods and data with what to approach the research questions. The only limitation is that the topic is and the application has to be strictly based on 1) the concept of societal culture, defined as a pattern of values, beliefs, attitudes, norms that differentiate one group of people (country, region) from another; 2) the state of the art regarding measuring culture with the help of dimensions, specifically flexibility-monumentalism.	ENG/EST
Anneli Kaasa anneli.kaasa@ut.ee	The impact of global challenges (pandemic) on culture	This topic investigates, whether global challenges like the latest pandemic with its social and economic limitations have influence on culture. Some possible research questions might be (but are not limited to): Has the pandemic changed values, attitudes, norms and beliefs of people? Is it different in different countries? Does it depend on the type (pattern) of culture? Are the changes permanent of will the fade out after the pandemic has faded out? The applicant is expected to offer a well thought-through set of research questions and explain the methods with what he/she is planning to answer those questions. The applicant is free to choose methods and data with what to approach the research questions. International surveys that have been performed during and after the pandemic form just one option. The only limitation is that the topic is and the application has to be strictly based on 1) the concept of societal culture, defined as a pattern of values, beliefs, attitudes, norms that differentiate one group of people (country, region) from another; 2) the state of the art regarding measuring culture with the help of cultural dimensions.	ENG/EST

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Jaan Masso jaan.masso@ut.ee	Effects of technological changes on labour market	The PhD thesis would look at the effects of technological changes (automation, robotization etc) on the labour markets. The interaction of technological changes with other trends like internationalization and deinternationalization can be considered. The proposed research may plan to use large-scale adiministrative databases like the matched employer-employee data.	ENG
Tiiu Paas tiiu.paas@ut.ee	Growing uncertainty and people's economic and social resilience	The proposed research aims to provide new knowledge and lessons on how people can adapt to the uncertainties arising from the unpredictability of political, economic and social developments. Research questions may focus on changes in people's wellbeing, growing inequalities as well as adapting to new forms of working offered by labour markets (e.g. remote work, telework, co-working, gig-work). What is the role of different components of human capital in supporting people's resilience to new challenges? What government action is needed to support economic and social resilience? These are just some of the possible research questions. In addition to a quantitative analysis, the use of qualitative research approaches is also recommended by the conducting the study.	ENG
Tiiu Paas tiiu.paas@ut.ee	Adjustment of people with labour markets' developments in the conditions of increased uncertainty	Recent changes in labour markets are caused by rapidly increased uncertainty (e.g. COVID pandemic, war, several crises), technological development and digitalisation processes. These processes are pushing people to adjust with labour market developments through using new working ways (NWW; e.g. remote work, hybrid work, co-working spaces). The focus of the thesis can be on analysing social and economic consequences of increased uncertainty in labour markets (changes in employment, income, poverty, inequality, working ways), and possible effects of implemented policy measures in different countries aiming to generalise lessons and elaborate supportive measures for people and enterprises.	ENG/EST

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Eve Parts eve.parts@ut.ee	Economic effects of population ageing	Ageing is one of the greatest social and economic challenges of the 21st Century. It is important to understand how the ageing process will affect nations, economies and individuals. Most developed economies face increasing dependency ratio which translates into the tax and contribution burden of social expenditures related to ageing, such as pensions, health and long-term care. However, demography is not everything – labor force participation is an important mediating factor between demographics and the social expenditure burden. One of the mitigating factors for the aging problem could be to keep older people longer in the labor market. Retirement ages and exit routes into retirement vary a great deal across countries. These differences are strongly related to the design of the welfare systems. Therefore, it is important to figure out which policies and changes (i) in the pension and health systems and (ii) in the mindset of employers and elderly employees would help to keep older people in the labor market longer. Alternative research questions for PhD thesis could include (but are not limited to) following: (a) Factors influencing elderly labor supply; (b) Possibilities and practices to influence elderly labor supply through pension system; (c) Relationship between elderly labor supply and their living standard. Empirical analysis could be based on panel data or longitudinal data from SHARE – The Survey of Health, Ageing and Retirement in Europe. This is a multidisciplinary and cross-national panel database of micro data on health, socio-economic status, and social and family networks of about 140,000 individuals aged 50 or older (around 380,000 interviews). SHARE started in 2004 and covers 27 European countries and Israel. See more about SHARE here: http://www.share-project.org/home0.html . Doctoral candidate choosing this topic can benefit from SHARE international research community – there are more than 10.000 SHARE users since 2019.	EST/ENG
Eve Parts eve.parts@ut.ee	Are we ready for degrowth society - and how to reach there?	Degrowth is a multidisciplinary movement arguing that endless growth on a planet with limited resources is unsustainable and will inevitably lead to the collapse of the entire capitalist system. Abandoning the growth mentality and switching to a more sustainable development path requires several ideological and structural alterations. Since the natural movement in this direction tends to be too slow, political interventions are needed. For policies to work (and for them to be talked about at all), people need to be ready for the	EST/ENG

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		corresponding changes. This readiness is related to people's personal values, and general cultural values at national levels. Degrowth values include, among others, more emphasis on leisure, family life, and voluntary work, readiness to live a simpler life and work less for money, support for the environment over economic growth, etc. To study empirically people's readiness for degrowth, one can use quantitative approach based on the data of World/European Values Survey. This can be combined with qualitative methods (interviews, survey), depending on applicant's preferences and skills. Alternative research questions might be, e.g, who are the winners and who are the losers in degrowth process? Whether and how can governments or international organizations nudge the people's behavior and values into desired direction? How can we measure the progress in degrowth?	
Kadri Ukrainski kadri.ukrainski@ut.ee	Towards Integrated Framework for Transformative Innovation Policy: Models for Decisionmaking and Regime Change	The thesis is focused on economic decisionmaking models driving innovation in both the public and private sectors. The study aims to map, analyze, and further develop these models for developing an integrated framework of transformative innovation policy in a small country setting. The research examines three sub-topics. First, innovation in the private sector and strategies to enhance innovation capability focusing on developing decisionmaking models for start-ups in various sectors and an analysis of the extent to which research-based methods are utilized in practice (using CDL (Creative Destruction Lab) data on deeptech startups and Estonian Founders Society experience). Second, innovation in public sector via the certification model for lifelong learning acquired education exploring the role and value proposition of universities in the context of supporting niche generation and acceleration. Based on the above, the comprehensive model of the innovation ecosystem (regime) and cross-sectoral synergy (multi-regime interaction) is developed incorporating policy solutions for enchenced niche generation, acceleration and regime change.	ENG/EST
Lenno Uusküla lenno.uuskula@ut.ee	Essays in applied macroeconomics	The thesis theme is open for suggestions in the field of applied macroeconomics. It can include both empirical and theoretical papers as well as different questions on growth and the business cycle analysis. All data sources such as standard macroeconomic data or unstructured big data can be analysed depending on the specific question.	ENG

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Lenno Uusküla lenno.uuskula@ut.ee	Public Private Partnership and other solutions to the green transition and other social challenges	21st century societies are facing several challengers. Green transition is one tasks that the countries need to manage, but this is only one of several that include also health care and other sectors of the economy. The common question in all of them is how to finance the necessary investments. Public debt is already at a very high level in many European countries and the fiscal limits are tested through several recessions in a row. More and more governments are looking towards cooperation towards private sector in the financing or co-financing. The thesiscould benefit from the common analysis of fiancial data and behavioural aspects of decision making.	ENG/EST
Priit Vahter priit.vahter@ut.ee	Determinants of productivity gap between frontier firms and the rest	This study would investigate based on firm level and employer-employee level data the drivers of productivity gap between firms at the productivity frontier and the rest. This involves investigation of factors that create competitive advantage for the top performers (superstar firms) and/or factors that support or hinder catch-up by low or medium productivity firms with the productivity frontier. The topic needs to be narrowed down by the candidate by focusing on specific factors of the productivity gap. Proposals are especially welcome that would focus on: i) the role of differences in skills and diversity of workforce (e.g., by gender, cultural background, age) in explaining the productivity gap; ii) factors that hinder knowledge spillovers to low productivity firms; iii) how complementarities in innovation process of firms (e.g. between technological innovation and other factors of productivity) affect the productivity gap. Also, focus on either the role of adoption of technologies, such as Al and automation, or eco-innovation by firms in productivity dynamics is very welcome.	ENG